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Documents

8-K	a5682874.htm
	CLEARFIELD, INC. 8-K
EX-99.1	a5682874ex99_1.htm
	Exhibit 99.1
GRAPHIC	logo.jpg
	LOGO
GRAPHIC	logo2.jpg
	NEWS RELEASE LOGO

Module and Segment References

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Form 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934**

Date of Report: May 12, 2008
(Date of earliest event reported)

CLEARFIELD, INC.
(Exact Name of Registrant as Specified in Charter)

Minnesota
(State or Other Jurisdiction of Incorporation)

0-16106
(Commission File No.)

41-1347235
(IRS Employer Identification No.)

5480 Nathan Lane North, Suite 120, Plymouth, MN 55442
(Address of Principal Executive Offices)(Zip Code)

(763) 476-6866
(Registrant's Telephone Number, Including Area Code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On May 12, 2008, Clearfield, Inc. issued a press release announcing the results of its first quarter ended March 31, 2008. A copy of that press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

Item 9.01 Financial Statements and Exhibits

(c) The following exhibit is being furnished herewith:

99.1 Press release dated May 12, 2008

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CLEARFIELD, INC.

Dated: May 12, 2008

By /s/ Cheryl Beranek Podzimek
Cheryl Beranek Podzimek, Chief Executive Officer
(Principal Executive Officer) and authorized signatory

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

EXHIBIT INDEX
to
Form 8-K Current Report

Clearfield, Inc.

Exhibit Number	Description
99.1	Press release dated May 12, 2008



Exhibit 99.1

News Release

Clearfield, Inc. Reports Third Consecutive Profitable Quarter

- Net Sales: \$5.4M, up 40% from same quarter of last year
- Gross Profit: \$1.8M, up 77% from same quarter of last year
- Net Income: \$115K, improved from a loss of \$1.2M for same quarter of last year

MINNEAPOLIS, MN—May 12, 2008 – Clearfield, Inc. (Nasdaq:CLFD) today announced results for the second quarter ending March 31, 2008. The Company reported net income of \$115,000 compared to a loss of \$1,205,000 in the same period of the previous year. This is the third consecutive profitable quarter for the Company. Key to the continuing positive results is ongoing revenue through existing customers and significant wins in the Fiber To The Home (FTTH) marketplace as well as gross profit growth within continuing operations.

Revenue for the quarter was \$5,442,000 in comparison to \$3,896,000 for the similar period in 2007, an increase of 40 percent. Gross profit was \$1,765,000 in comparison to \$1,000,000 for the earlier period, an increase of 77 percent.

The backlog for future sales as of March 31, 2008 was \$1,777,000, a slight decline from our December 31, 2007 amount of \$1,973,000. The decrease in backlog is the result of increased throughput, reduction in lead times and greater efficiencies in our production and sourcing programs. During the quarter we have been able to work through our backlog while continuing to experience strong customer bookings.

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Comments on Operations

“We are pleased to see strong revenue and gross profit return on the SG&A investments we are making in targeted product development, sourcing, sales, employee productivity and IT initiatives,” commented Cheri Beranek Podzimek, president and CEO of Clearfield. “This quarter saw early stage market acceptance of our new FieldSmart product platform, which brings a new approach to the way fiber management is designed into central office and OSP fiber networks.”

“The Company continues to have a very strong balance sheet, however, the uncertainties that hit the Auction Rate Securities (ARS) market earlier this year did have an adverse affect on the liquidity of our investments,” explains Podzimek. “While our advisors report that our investments have retained a high credit rating, it was necessary to re-assign these funds from short-term to long-term assets. In addition, it was necessary to incur a non-cash unrealized loss of \$164,000 to reflect current market conditions. We will continue to monitor these conditions and re-act accordingly.”

About Clearfield, Inc. Clearfield, Inc., formerly APA Enterprises, designs and manufactures the FieldSmart fiber management platform, which includes its latest generation Fiber Distribution System (FDS) and Fiber Scalability Center (FSC). The FDS and FSC product-lines support a wide range of panel configurations, densities, connectors and adapter options and is offered alongside an assortment of passive optical components. Clearfield also provides a complete line of fiber and copper assemblies for controlled and outside plant environments. Clearfield is a public company, traded on Nasdaq: CLFD. www.ClearfieldConnection.com

Forward-Looking Statements

Forward-looking statements contained herein are made pursuant to the safe harbor provisions of the Private Litigation Reform Act of 1995. These statements are based upon the Company's current expectations and judgments about future developments in the Company's business. Certain important factors could have a material impact on the Company's performance, including, without limitation, delays in or increased costs of production, delays in or lower than anticipated sales of the Company's new products, the Company's ability to sell such products at a profitable price, the Company's ability to fund operations, and other factors discussed from time to time in the Company's filings with the Securities and Exchange Commission. Readers are cautioned not to place undue reliance on forward-looking statements. The Company undertakes no obligation to update such statements to reflect actual events.

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	Three Months Ended March 31,		Six Months Ended March 31,	
	2008	2007	2008	2007
Revenues	\$ 5,442,493	\$ 3,896,057	\$ 10,139,933	\$ 8,400,565
Cost of sales	3,676,929	2,895,912	6,924,898	6,045,227
Gross profit	1,765,564	1,000,145	3,215,035	2,355,338
Operating expenses				
Selling, general and administrative	1,721,252	1,453,862	3,143,711	2,884,150
Goodwill impairment charge	-	852,000	-	852,000
Loss (gain) on disposal of assets	-	-	-	(727)
	<u>1,721,252</u>	<u>2,305,862</u>	<u>3,143,711</u>	<u>3,735,423</u>
Income (loss) from continuing operations	44,312	(1,305,717)	71,324	(1,380,085)
Interest income	79,285	74,684	167,091	163,962
Interest expense	(2,836)	(549)	(5,972)	(588)
Other income (expense)	15,984	-	29,401	189
	<u>92,433</u>	<u>74,135</u>	<u>190,520</u>	<u>163,563</u>
Income (loss) before income taxes	136,745	(1,231,582)	261,844	(1,216,522)
Income tax expense (benefit)	21,407	(307,263)	48,577	(280,743)
Net income (loss) from continuing operations	115,338	(924,319)	213,267	(935,779)
Net income (loss) from discontinued operations	-	(200,005)	342,390	(614,581)
Net gain (loss) on disposal of assets of discontinued operations	-	(81,167)	(44,951)	(84,499)
Total Income (loss) from discontinued operations	-	(281,172)	297,439	(699,090)
Net income (loss)	<u>\$ 115,338</u>	<u>\$ (1,205,491)</u>	<u>\$ 510,706</u>	<u>\$ (1,634,859)</u>
Net income (loss) per share:				
Continuing operations	\$ 0.01	\$ (0.08)	\$ 0.02	\$ (0.08)
Discontinued operations	\$ 0.00	\$ (0.02)	\$ 0.02	\$ (0.06)
Basic and diluted	<u>\$ 0.01</u>	<u>\$ (0.10)</u>	<u>\$ 0.04</u>	<u>\$ (0.14)</u>
Weighted average shares outstanding:				
Basic and diluted	<u>11,872,331</u>	<u>11,872,331</u>	<u>11,872,331</u>	<u>11,872,331</u>

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Clearfield, Inc./page four
FINANCIAL RESULTS (unaudited -continued)

	March 31, 2008	September 30, 2007
Assets		
Cash and cash equivalents	\$ 2,717,306	\$ 3,304,645
Available for sale securities	-	2,825,000
Accounts receivable, net	2,789,467	2,418,651
Inventories	1,440,834	1,595,282
Other current assets	246,129	102,473
Property plant and equipment, net	1,735,330	1,773,739
Long-term investments	3,136,000	-
Other assets	3,307,878	3,321,778
Total assets	<u>\$ 15,372,914</u>	<u>\$ 15,341,568</u>
Liabilities		
Current liabilities	\$ 2,460,830	\$ 2,515,612
Long-term liabilities	327,156	613,269
Shareholders' equity		
Common stock	118,723	118,723
Additional paid-in capital	52,062,742	52,037,207
Accumulated deficit	(39,432,537)	(39,943,243)
Accumulated other comprehensive (loss)	(164,000)	-
Total shareholders' equity	<u>12,584,928</u>	<u>12,212,687</u>
Total liabilities and shareholders' equity	<u>\$ 15,372,914</u>	<u>\$ 15,341,568</u>

Clearfield, Inc. Contact Information:

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