

POSITION DESCRIPTION

Clearfield, Inc.

POSITION TITLE: Commodity Manager

POSITION OBJECTIVE: This position manages strategic commodity supply lines to achieve Clearfield's total cost objectives, to ensure continuity of supply and demand, to ensure quality material within business and technology requirements, and to enhance supply chain flexibility to meet changing manufacturing/customer needs.

POSITION RESPONSIBILITIES:

- Develop and maintain long-term supplier relationships that will provide Clearfield with competitive advantages including lowest total cost, highest quality products, and superior customer service. Participates in Supplier Business reviews; address operational issues with suppliers with minimal direction.
- Conducts RFX and negotiates pricing with direction. Participates in negotiations.
- Analyzes demand information to place appropriate Supply orders into APEX business software. Adjust forecasted monthly demand and supplier lead-times, as demands require. Provides support for procure to pay process.
- Forecast material requirements based on history and convey and present analytics to Product Management.
- Demonstrates the ability to identify and create business value across the organization. Builds and clearly articulates the value proposition for decision makers.
- Provides analysis and elements of a category strategy.
- Leverages reports and analysis to find opportunities for savings. Ability to solve general issues and problems.
- Manage inventory and eliminate obsolescence whenever possible.

POSITION REQUIREMENTS:

- Three or more years of purchasing/commodity management experience.
- Excellent written and verbal communication skills with suppliers on an international level.
- Intermediate skills in sourcing and negotiations.
- Utilizes data and info to determine timelines and commitments; executes activities to project plan.
- Ability to complete projects and accomplish goals regardless of obstacles.
- Successfully engages and gets buy in from integral stakeholders.
- Able to manage competing and changing objectives.
- Understands stakeholder objectives and translates to requirements for the supply base.
- Able to successfully present ideas, projects, and plans to procurement organization.
- Knowledge of Microsoft Office Suite required.
- Ability to manage contracts between \$0 and \$50M per year in spend.

July 2017